CASE STUDY

REAL WORLD SUCCESS

Upgrading Security Camera Systems at a Premier Colorado Condominium Resort.

OVERVIEW

A premier condominium resort nestled in the Colorado mountains, required an upgrade to its outdated security camera system.

CLIENT PROFILE

A luxury condominium complex, faced challenges with their aging security camera system. Their existing setup—a network of video cameras, and a dedicated computer—had become cumbersome to access and administer.
Initially capable of remote and on-site viewing, the system had gradually lost its functionality.

The client sought a modern, user-friendly solution accessible remotely and on-site, featuring advanced AI capabilities for event detection and motion-based event recording to minimize storage requirements.

"SkyTide Group surpassed our expectations, transforming a frustrating, outdated system into something modern and user-friendly. The team's dedication to resolving issues and ensuring we were happy with the result is truly appreciated."

- Jessica D. General Manager

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THE CHALLENGES

- **Aging Infrastructure:** The old system relied on a mix of wired and wireless cameras, which limited functionality and scalability.

- **Accessibility Issues:** Remote access was no longer possible, leaving staff reliant on a single on-site computer.

- **Insufficient infrastructure:** The existing cabling was insufficient and needed improvement to support the new system, including proper labeling and termination to ensure seamless connectivity.

- **Balancing Priorities:** Meeting the board's expectations for a modern, user-friendly system while staying within budget was a key challenge. SkyTide Group carefully designed a solution that balanced advanced features with affordability, ensuring all needs were met without compromising quality

- **Outdated Systems, Limited Oversight:** The limitations of an aging security system, lacking remote monitoring capabilities and requiring manual, on-site oversight. Without 24/7 personnel, they needed a modern solution to streamline monitoring and improve response times.

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OUR PROCESS

We replaced the existing setup with a cost-effective Ubiquiti solution, integrating cameras, a network switch, and NVR for seamless management.

System Design & Quoting: A carefully planned solution was presented within two weeks balancing usability, affordability, and future scalability.

Streamlined Hardware Selection: The Ubiquiti system replaced the previous mix-and-match setup with a unified platform.

Installation Coordination: SkyTide handled the installation while the client contracted an external vendor for Ethernet cable runs.

On-Site Execution: We completed the physical installation over two days, overcoming labeling and termination issues caused by the external contractor.

Training & Software Setup: Our team worked remotely to integrate the cameras into the viewing software and provide end-user training for the new system.

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THE RESULTS

- **Seamless Integration and Future Scalability:** The new system provides a unified platform that is not only easy to use but also scalable if additional exterior cameras are needed.

- **Increased Accessibility and Usability:** The system allows both remote and on-site access with AI capabilities for motion-based recording and event detection, aligning perfectly with the client's needs for capturing wildlife interactions.

- **Enhanced Guest Experience:** With improved accessibility and real-time alerting, our client can quickly address security concerns, ensuring a safer and more secure environment for guests. Staff can respond proactively to incidents, such as wildlife activity or unexpected events, minimizing disruptions and enhancing overall guest comfort and peace of mind.

- **Enhanced Accessibility & Real-Time Alerts:** The new system provides seamless remote access, allowing staff to monitor and manage security from anywhere. Advanced real-time alerting ensures they are instantly notified of events, enabling quicker responses and greater peace of mind. These features have transformed their security operations, offering unparalleled convenience and efficiency.

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PARTNER WITH US

"The new system exceeded our board's expectations, enhancing operations and guest experience with unmatched accessibility and real-time alerting. SkyTide Group's expertise and dedication were exceptional—we wouldn't work with anyone else."

— Jessica D, General Manager

WHY CHOOSE US...

SkyTide Group specializes in partnering with organizations just like yours to provide comprehensive IT leadership, innovative solutions, and long-term strategic planning.

This project highlights our commitment to delivering tailored, reliable IT solutions, even in the face of logistical hurdles.

The result is a modern, scalable security system that enhances our client's operational capabilities and prepares them for future growth.

Schedule a Consultation

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